



2026 Top 40 Electrical Design Firms Survey

Please answer the following questions as you would like the information to appear in the list and article:

1. What is your firm's name?

2. Where is your firm's headquarters located (city and state)?

3. The 2026 electrical design firms list will rank the firms only by total revenue related to electrical design work in 2025 and feature only the Top 40 companies. What was your firm's total revenue related to **electrical design work in 2025 (in millions of dollars)**?

\$ _____

NOTE: Answers to the following questions WILL NOT be attributed to individual companies by name in the article. The data will be aggregated to form a larger anonymous picture of the electrical design industry.

4. How would your firm characterize the **2025** business climate? **(Pick 1)**

- Strong
- Fair
- Weak

5. Did your firm meet or exceed its revenue expectations in **2025**? **(Pick 1)**

- Exceeded
- Met
- Did not meet

6. What kind of change in revenue is your firm forecasting for **2026**? **(Pick 1)**

- More than a 10% decrease
- 6 to 9% decrease
- 5% or less decrease
- Will stay the same
- 5% or less increase
- 6 to 9% increase
- More than a 10% increase

7. Did your firm's backlog change in **2025**? **(Pick 1)**

- Increased
- Decreased
- No change

8. By what percentage did it change? **(Pick 1)**

- More than a 10% decrease
- 6 to 9% decrease
- 5% or less decrease
- Stayed the same
- 5% or less increase
- 6 to 9% increase
- 10 to 14% increase
- More than a 15% increase

9. Does your firm expect a change in backlog in **2026**? **(Pick 1)**

- Increase
- Decrease
- No change

10. By what percentage do you expect it to change? **(Pick 1)**

- More than a 10% decrease
- 6 to 9% decrease
- 5% or less decrease
- Stayed the same
- 5% or less increase
- 6 to 9% increase
- 10 to 14% increase
- More than a 15% increase

11. What were your firm's hottest markets in **2025**? **(Pick 3 hottest markets)**

- | | |
|------------------------------------------------|---------------------------------------------------|
| <input type="checkbox"/> Automotive | <input type="checkbox"/> Pharmaceutical |
| <input type="checkbox"/> Aviation | <input type="checkbox"/> Power (Utilities/T&D) |
| <input type="checkbox"/> Chemicals | <input type="checkbox"/> Private Office |
| <input type="checkbox"/> Data Centers | <input type="checkbox"/> Public Building |
| <input type="checkbox"/> Education/Institution | <input type="checkbox"/> Pulp/Paper |
| <input type="checkbox"/> Environment | <input type="checkbox"/> Renewable (Wind & Solar) |
| <input type="checkbox"/> Food & Beverage | <input type="checkbox"/> Residential |
| <input type="checkbox"/> Government | <input type="checkbox"/> Retail |
| <input type="checkbox"/> Health Care | <input type="checkbox"/> Security/Defense |
| <input type="checkbox"/> Hospitality | <input type="checkbox"/> Sports/Recreation |
| <input type="checkbox"/> Housing | <input type="checkbox"/> Transportation |
| <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Voice/Data/Video |
| <input type="checkbox"/> Mining/Metals | <input type="checkbox"/> Water/Wastewater |
| <input type="checkbox"/> Oil/Gas | <input type="checkbox"/> Other (write in answer) |

12. What were your firm's three coolest markets in **2025**? (**Pick 3 coolest markets**)

- | | |
|------------------------------------------------|---------------------------------------------------|
| <input type="checkbox"/> Automotive | <input type="checkbox"/> Pharmaceutical |
| <input type="checkbox"/> Aviation | <input type="checkbox"/> Power (Utilities/T&D) |
| <input type="checkbox"/> Chemicals | <input type="checkbox"/> Private Office |
| <input type="checkbox"/> Data Centers | <input type="checkbox"/> Public Building |
| <input type="checkbox"/> Education/Institution | <input type="checkbox"/> Pulp/Paper |
| <input type="checkbox"/> Environment | <input type="checkbox"/> Renewable (Wind & Solar) |
| <input type="checkbox"/> Food & Beverage | <input type="checkbox"/> Residential |
| <input type="checkbox"/> Government | <input type="checkbox"/> Retail |
| <input type="checkbox"/> Health Care | <input type="checkbox"/> Security/Defense |
| <input type="checkbox"/> Hospitality | <input type="checkbox"/> Sports/Recreation |
| <input type="checkbox"/> Housing | <input type="checkbox"/> Transportation |
| <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Voice/Data/Video |
| <input type="checkbox"/> Mining/Metals | <input type="checkbox"/> Water/Wastewater |
| <input type="checkbox"/> Oil/Gas | <input type="checkbox"/> Other (write in answer) |

13. Did your firm add or lay off employees in **2025**? (**Pick 1**)

- Added
 Laid off
 No change

14. Does your firm expect to add or lay off employees in **2026**? (**Pick 1**)

- Add employees
 Lay off/reduce headcount
 No change

15. Is your firm having difficulty filling open job positions? (**Pick 1**)

- Yes
 No

16. If yes, which position are you having the most difficulty finding? (**Pick 1**)

- Supervising Engineer
 Project Engineer
 Design Engineer
 Project Manager
 Staff Engineer
 Other (**Write in answer below**)

17. Which of the following topics do your employees currently need the most training support on? (**Mark Top 3**)

- Power Systems Analysis
 Arc Flash/Hazard Analysis
 Selective Coordination
 National Electrical Code
 Bonding & Grounding
 Electrical Design Software
 Building Management/Building Automation Systems
 NFPA 70E
 NFPA 70B
 Energy Storage
 DC Power Distribution Systems

- Artificial Intelligence (AI)
- Other (Write in answer below)

18. How long will it take for artificial intelligence (AI) to become a viable component of electrical design work? **(Pick top choice)**

- Already using it
- One year
- Two years
- Three years
- Four years
- Five years or more

19. How is your firm using AI? **(Select all that apply.)**

- Generate, analyze and optimize electrical designs/BIM (e.g., conduit groupings, raceway sizing, routing, etc.)
 - Human resources/employee recruitment
 - Marketing/promotions
 - Diagnostics and troubleshooting
 - Optimize processes/improve efficiency
 - Gather intelligence data on electrical equipment (e.g., fault detection/diagnosis)
 - Improve profitability/cost estimating
 - Labor management
 - Predictive maintenance
 - Energy management
 - Autonomous systems/robots/drones
 - Finance/accounting
 - Creating multiple outcome scenarios/solutions for clients on the same project
 - Other (Write in answer below)
-

20. Which factor is having the most negative impact on the growth of your business? **(Pick top choice)**

- Economic conditions
- Difficulty finding and retaining quality employees
- Stagnant or retracting market segments
- Inability to plan effectively
- Project cancellations
- Material prices
- Supply chain disruptions
- Inflation
- Tariffs or uncertainty with tariffs
- Other (Write in answer below)

21. How do you expect recent federal policy actions and legal challenges affecting IIJA and IRA infrastructure funding (e.g., executive directives, court rulings, and ongoing appropriations through FY 2026) to impact infrastructure-related electrical design and engineering work in 2026?

- Significant positive economic impact
- Moderate positive economic impact
- Minor positive economic impact

- No impact
- Minor negative economic impact
- Moderate negative economic impact
- Significant negative economic impact

22. Given ongoing policy shifts and legal actions around federal infrastructure funding, do you believe the Infrastructure Investment and Jobs Act (IIJA) will be fully implemented through 2026 as currently authorized by Congress?

- Yes — fully implemented
- Partially implemented with delays or changes
- No — major programs will be reduced or repealed
- Unsure or too early to tell

23. Prior to the U.S. Supreme Court's ruling on Feb. 20, 2026, regarding federal authority to impose certain import tariffs, how were trade policies and import tariffs affecting your firm's business in the electrical design and construction market? (Pick 1)

- Significant negative impact
- Moderate negative impact
- Minor negative impact
- No measurable impact
- Minor positive impact
- Moderate positive impact
- Significant positive impact

24. Since the U.S. Supreme Court ruling on Feb. 20, 2026, regarding federal authority to impose certain import tariffs, how do you expect trade policies to affect electrical equipment and material pricing for your projects? (Pick 1)

- Significant price increases
- Moderate price increases
- Minor price increases
- No measurable impact
- Minor price decreases
- Moderate price decreases
- Significant price decreases

25. What percentage of your firm's 2025 electrical design revenue was directly tied to electrification-related projects (e.g., EV charging, building electrification, grid modernization, battery energy storage, microgrids)? (Pick 1)

- 0 to 10%
- 11 to 25%
- 26 to 50%
- 51 to 75%
- More than 75%

26. Which electrification segment is currently generating the most design activity for your firm? (Pick 1)

- EV charging infrastructure
- Fleet electrification

- Building electrification (all-electric buildings)
- Battery energy storage systems (BESS)
- Microgrids
- Utility/grid modernization
- Distributed generation
- Data Centers
- None of the above

27. Did demand for resiliency-focused electrical system design (e.g., redundancy, backup power, microgrids, hardened systems) increase in 2025? (Pick 1)

- Increased significantly
- Increased moderately
- No change
- Decreased

28. Did your firm have to modify electrical designs in 2025 due to equipment availability or long lead-time constraints? (Pick 1)

- Frequently
- Occasionally
- Rarely
- Never

29. Which equipment categories are currently presenting the greatest design challenges due to long lead times or availability constraints? (Mark top 3)

- Switchgear
- Transformers
- Generators
- Breakers
- Motor control centers
- EV charging equipment
- Battery energy storage systems
- Metering/monitoring equipment
- No significant supply challenges

30. Are data center or high-density power projects representing a growing share of your firm's design work in 2026? (Pick 1)

- Yes, significantly
- Yes, moderately
- No change
- Decreasing

31. Would someone at your firm be willing to provide comments/quotes about your firm's survey answers in a brief phone interview for this year's Top 40 article?

- Yes No

If yes, please submit contact information for that person:

Name: _____

Phone: _____

E-mail: _____

Please submit contact information for the person who should receive next year's survey:

Name: _____

Phone: _____

E-mail: _____

Please return this survey by **Thursday, March 19th** to Ellen Parson by e-mail at eparson@endeavorb2b.com. If you have any questions, please call (816) 560-6448.

We are also looking for hi-resolution (300 dpi) photos of your 2025 projects for the print article and a project photo gallery. Please email those to Ellen (along with captions) for consideration. Photos can be sent in after March 19 deadline.